

WG I "Business" Meeting # 4- November 22nd,2022

Agenda

- I. Welcome
 - a. Update on WG participants
 - b. Review of minutes from last meeting
- 2. Update on SIREUS progress and other WG
- 3. Discuss & Decide "Areas of Interests"
- 4. Start Mapping of Target Companies
- 5. Discuss the project plan & what is important
- 6. Next meetings



SIREUS - WG I Business, as of October 25th

<u>University</u>	Contact name	Contact e-mail
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3. Discuss & Decide "Areas of Interests"

- Al, Big Data...
- Life Science

Precision Medicine

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• Green Transition

Smart Cities

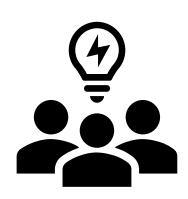
Energy

Society

Climate change

Democracy

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4. Start Mapping of Target Companies WG2 mapping template

Kartläggning av utbytesprogram - Svenska Lärosäten

Utbytestyp	Amerikanskt lärosäte	År avtalet upprättades	Avtalets nivå	Finansiering av utgående utbyte	Balans i utbytet	Kringerbjudande	Marknadsföringsstrategi	Ambassadörer	Historik



Sub-	goal	Activity										
	ber Sub-goal		•	Who?			Q2 2022	Q3 2022	Q4 2022	H1 2023	H2 2023	2024
1. Streng	then the co	ollabora	tion between Swedish universities and the Swedish-American busine	ess coi	mm	unity						
	1.1 Find syr	nergies be	tween Swedish universities and SACC Regional Chambers (Applicable for all GO	ALS)								
		1.1.1	Map the existing collaborations between Regional Chambers and universities concerning exchange studies, business contacts and research collaboration	Р	Х							
		1.1.2	Each university appoints a contact person and sets aside time to identify its existing exchange programs, business contacts and research collaborations	U		X						
		1.1.3	Identify synergies that can be used and developed between Regional Chambers and the universities.	Р	Х	X						
	1.2 Identify	and deve	elop Swe-Am exchange programs, business contacts and research collaborations	;								
		1.2.1	Map existing contacts between participating universities and companies in Sweden and the U.S.	Р	Х	Х						
		1.2.2	Map any existing research collaborations (involving companies in Sweden and the U.S.)	Р	Χ							
		1.2.3	Identify connections that can be used	Р	Χ							
		1.2.4	Map business contacts that the SACC Network can provide	Р		Χ						
		1.2.5	What does each university prioritize to develop with regards to their U.S. strategy?	P, U		X						
		1.2.6	Identify companies outside of the SACC network based on specific skill/industry, (e.g. marine research)	Р	Х	X						
		1.2.7	Personally visit the participating universities to present, inform and answer questions within the project	S		X						
		1.2.8	Introduction and maintenance of the contacts between Swedish universities and American companies	P, S, U		X						
	1.3 Increase	e the attr	activeness of the echange programs by offering internships in connection with the	he studi	ies, i	n both						
	••	1.3.1	From previous mapping of the universities' business contacts, (1.2.1), identify companies interested in offering internships	P, U		Х						
		1.3.2	From previous mapping of business contacts via the SACC network (1.2.4), identify companies interested in offering internships	P, U		X						
		1.3.3	What individual requests/strategies do the universities prioritize, and what efforts should the project be concentrated on?	P, U		X						
		1.3.4	Identify the unique strength/strenghts of the universities (smart cities, marine science, arctic research, gaming, etc)	U		X						
		1.3.5	Identify new companies external to SACC based on specific skills/industry, (e.g. marine research)	Р	Χ	X						
		1.3.6	Introduce contacts to initiate new collaborations for internships in connection with the studies, in both directions.	Р	Х	Χ						
	1.4 Make it	possible	for Swedish students to do their thesis with American companies									
		1.4.1	From previous mapping of business contacts (1.2.1), identify companies intrested in offering Capstone jobs	Р		X						
		1.4.2	Identify the specific skills of the students to match them with the right company	U		Х		ļ				
		1.4.3	Contact companies in the U.S. for internships and thesis jobs. Outreach activities.	Р		Χ						

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Next meetings

November 22nd @ 13.00 CET (7 am EST)

2023

January 24th @ 13.00 CET (7 am EST)

March 21st @ 13.00 CET (7 am EST)

May 9th @ 13.00 CET (7 am EST)

June 13th @ 13.00 CET (7 am EST)

August 22nd @ 13.00 CET (7 am EST)

October 3rd @ 13.00 CET (7 am EST)

November 28th @ 13.00 CET (7 am EST)

Thank you!

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